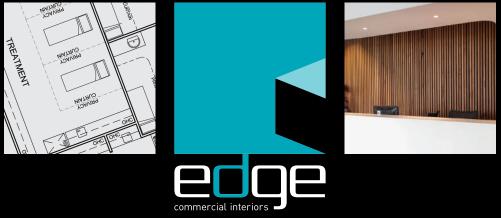
design | manufacture | deliver



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welcome

Let's talk about quality...

Established in 1997, Edge Commercial Interiors is a leading manufacturer of bespoke joinery systems. We specialise in creating beautiful custom furniture and architectural joinery for work spaces and homes across Australia.

Working within the commercial, domestic, office, retail and leisure markets, we carry out contracts ranging from one-off bespoke joinery items to multi-million dollar interior fit outs. Our master fabricators excel at both conventional and unconventional projects, and we are the manufacturer of choice for complex and challenging designs.

Quality begins in the office. Our highly skilled staff access the approved documentation and ask the relevant questions to eliminate any potential issues prior to programming. From here the machinery and fabricators take over. This ensures that we maintain quality from listing through completion.

We are committed to forging long lasting relationships with our clients and we always strive to exceed their expectations. No matter how big or small the project, we do not compromise on quality or the service we give. Our proudest moments happen when our clients first see their finished interior, and are ecstatic with the results.



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our story

Where do good ideas come from?

This good idea began in 1997, in a small factory with three employees and barely enough coffee mugs. Then, as now, we focused on specials and custom made furniture.

But so did a lot of other people. We had competition.

So we did one thing better...

We made ourselves stand apart from the crowd in an extremely important way: we focused on our clients expectations. Because we took the time to clearly understand our client's objectives, the creative part flowed naturally. We didn't just take a floor plan and fill it with run-of-the-mill workstations and storage. Rather, we really took the time to understand our client's work flows and the operational requirements of their business, and we crafted better fit out solutions as a result.

We still do.

Today we've grown to become one of Australia's major architectural joinery and commercial furniture manufacturers. Large volumes of work have pushed us into bigger, grander premises, and our commitment to excellence has earned us a lot of repeat business. We now employ over 30 staff within 42,000 square feet of state-of-the-art joinery plant and office space.

Key investments in management systems, software, plant and facilities have transformed us into a modern, efficient and competitive company, but we haven't lost the personal approach that is the core of our success.

Listening better, crafting better. That's the Edge difference.

what makes us **Special**

Before we fit out, we fit in

Commercial fit outs don't happen in isolation. They begin with a vision: the client's vision, and that of the architect or designer.

Edge Commercial Interiors works closely with our clients so we can understand and enhance their vision. Advanced skills in industrial and interior design, architecture and work place theory give us the tools we need to interpret the client's ideas, and the ability to translate those ideas into innovative, workable solutions.

Our philosophy is simple - the client comes first.

Joseph Mafrici - Managing Director, Edge Commercial Interiors Since our inception, we have acknowledged the importance of being team players. Our staff collaborate on design, program scheduling and problemsolving to achieve a timely and successful outcome on every project. As we approach our third decade of business, and our business continues to expand, we remain just as dedicated to uncompromising standards and client focus as we were in the beginning.

Concept to completion, every function brought in-house

From concept development to design, manufacture, delivery and installation, Edge Commercial Interiors has become a one-stop shop specialising in high quality custom joinery. Because we handle everything ourselves, we can keep a tight rein on deadlines and fully support our clients through the transition and out the other side.

What else makes Edge Commercial Interiors special?

- We put value before cost, and we never compromise on quality
- We adhere to deadlines, stick to budget and are completely dependable
- Our dedicated coordinators keep clients fully appraised of the progress of their project, so you always know where you stand
- We're flexible on location we work nationwide
- We enjoy what we do, and our passion shines through in our professional, can-do approach

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what makes us tick

Our reputation is our most valued asset

Clients like us, and we want to keep it that way. So, our mission is simple: to create inspiring, high-performance spaces that our clients love. Spaces with quality, durability and value for money built in.

Things that matter to us

Our values demonstrate what we are like as a business and how we deal with people. They represent the collective ideals, aspirations and philosophies of the people who work at Edge Commercial Interiors.

- We value, challenge and reward our people
- We treat everyone around us with trust and respect
- We work together to understand problems and develop solutions
- We work hard to continuously improve
- We strive to be better than our competition
- We take pride in the success of our company
- We build our future on our family business foundation
- We put our customers at the center of everything that we do



what we do OVERVIEW

Concept to completion, we deliver impeccable service

Whether you are looking to regenerate existing space or fit-out a new one, Edge Commercial Interiors offers a comprehensive portfolio of services designed to create and deliver a workspace you can be proud of. Working seamlessly with architects, project managers and end-user clients, we analyse your space, design your furniture and manufacture visually-stunning bespoke joinery.

Blue chip office fit outs feature strongly in our portfolio. In this and other sectors, we can offer full design and build services or participate as a specialist joinery fabricator. No job is too complex for our skilled in-house team of industrial designers, CAD/CAM operators, joiners, polishers and metalworkers.

That's the reason why architects and designers choose Edge Commercial Interiors to fabricate their architectural vision, time and time again.



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industrial design

Attention to detail, careful consideration of context

Achieving the right fit out in business premises is crucial to maximising space and getting the very best from staff. Get the workspace right, and you will boost staff morale, improve productivity, enthuse customers, attract top talent, reinforce the business brand and, ultimately, add value to the client's bottom line. Whether you're an architect, a designer or a building contractor, you increasingly will be asked to supply such assurances to your clients.

That's why we design with utilisation in mind. We look at how a business uses its space - the workflows and the way staff move about and work with each other - and we compose intelligent joinery systems that adapt to their environment: making collaboration easier, boosting productivity and energising employees. We design systems that will support the next generation of jobs and allow the client's business to grow for years to come.

We don't rely on precedent. We get to the real story behind the way a business works, and we make our products tell that story the way it should be told - ergonomically, productively and visually.

- Space evaluation
- Full site survey
- Technical and concept design
- 3D Visuals
- Space plans

interior design

Rooms that influence mood and function

Edge Commercial Interiors can create fluid, harmonious and functional interiors for large and small scale residential and commercial projects. Whether you need a boardroom table, desking, home office, luxury custom-made furniture, we can guide you through the design process and, by using colours, textures and cleverly-crafted joinery, create a cohesive space that is uniquely yours.

- Full site survey
- 3D Visuals
- Space plans
- Architectural joinery
- Solid surface
- Home office
- Luxury domestic furniture
- Custom designs



manufacture

Imagination and method in perfect harmony

Edge Commercial Interiors can provide solutions for even the trickiest spaces. We're agile, equipped and experienced enough to bring your design ideas to life - even if your vision's a riot of timber, laminates, veneers, acrylics, glass, stone, fabrics and steel.

Our state-of-the-art manufacturing plant in Melbourne is comprehensively equipped to fabricate any design to precise tolerances. Here we combine the latest computeraided design technologies with timeless hand-crafting skills to create a host of premium bespoke products, each uniquely tailored, treated and finished to the specific needs of each project. We continually reinvest in the company to make sure that we stay at the cutting edge of the manufacturing process. As the market matures, so do we. No design challenge is too great. Whether your scheme is traditional or contemporary, Edge Commercial Interiors has the skill to create it. With a guaranteed meticulous finish and our famous attention to detail, it's sure to be a thing of beauty.

- Architectural commercial joinery
- Architectural domestic joinery
- Workstations and desking
- Feature wall paneling
- Feature ceilings
- Feature reception counters
- Hospital and medical fitout
- Complex custom designs

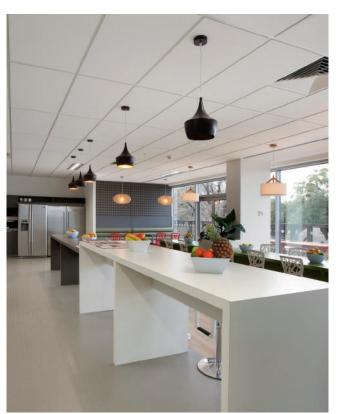


install

Perfect interiors brought to life

We directly employ a team of seasoned craftsmen and technicians who make the installation process as seamless as possible. Working closely with other trades on site, our fitters adapt to site-specific conditions and fix our joinery installations with the upmost attention to detail. Quality is paramount. Our fitters will not leave until they're satisfied that they have met your brief and our own very high performance standards.

- Hassle-free installation
- Fitting programmed in from day one
- Skilled qualified craftsmen
- Health and safety assured



architectural Joinery

Does your vision have a blueprint?

Our cutting edge technology lets us create just about anything using different types of materials. But supreme quality architectural joinery also requires the human touch. Our champion team of joiners - many of whom were bench-trained in-house - are skilled at taking paper designs and transforming them into gorgeous, functioning reality.

Customs and curves are just the beginning. We pride ourselves in thinking right outside the box. No matter how unusual the design, we'll craft it beautifully. We are constantly challenged with new and innovative designed joinery. Although it will always stand up on a drawing it will not always work. We will shop draw and produce a finished product that represents the vision of the specifier.

Come on. Challenge us to create something new.



workspace furniture

Your Brand in the Spotlight

Edge Commercial Interiors offers full furniture packages tailor-made for your interior. Our customised solutions optimise space, are highly durable and bind together the overall themes and motifs that showcase the business brand.

Our contemporary designs are timeless. In fact, we go out of our way to stand at the forefront of workplace thinking, so our furniture solutions will always be ahead of the curve.

- Office, retail and leisure
- · Projects from one person to one thousand
- Executive packages
- Bespoke furniture
- Timeless designs
- Solutions for every budget



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prototyping

Making the Mould

In some cases, prototyping is vital to the design process. A working prototype provides a clearer understanding of the product to be developed and can help in the selection of materials, finishes and colour schemes. With a working prototype in place, we can usually nail the rest of the design first time. And that makes for a speedier project, simple production runs and far lower development costs.

This process begins with shop drawings using our industry specific computer aided design software that transfers the information directly to our state of the art machinery. Our fabricators take over from this point.



how we do it

Consistent outcomes start with a process

Since inception we have continually delivered an exceptional custom joinery service to our clients, on time and on budget. This does not happen by accident. From tendering through to manufacture and completion, our tried-and-tested production processes give us the framework we need to deliver consistent project outcomes for our clients.

Tendering

When a potential contract is introduced to us, we gather intelligence on the total design concept. For most projects, this means communicating with the client to understand their vision, reviewing the drawings and breaking the design down into buildable units. We also consider the timeline of the project. Before we tender, we make sure that we have the resources available and can commit to a delivery date. Once we understand the project, we deploy our years' of manufacturing experience and advanced data systems to produce a comprehensive estimate of our costs. All estimates include the cost of specified finishes and any foreseeable prototyping and problem-solving costs.

Planning

Once we are awarded a project, our experienced project management team secures the raw materials we need to fabricate the product. At the same time, our skilled draftsmen begin converting the architectural drawings into the optimised designs we need for production. Collaboration is critical during the design process. Our project coordinators maintain a constant dialogue with clients. This ensures that the products we produce are both functionally and aesthetically pleasing, and that everyone remains on track with the project schedule.

Production

As the project enters production, our project management system optimises both human and machine resources so that we can pledge high-quality, on-time delivery - even if the deadline is exceptionally tight. Our state-of-the-art production plant allows us to manufacture cutting edge products of a consistently high standard, no matter how complex the design.

Installation

We rarely work in isolation, and our experienced team of installers is skilled at working with other trades people on site. Flexibility is assured as our dedicated in-house site managers coordinate any day-to- day logistical changes that arise during the installation and finishing process.

Health and Safety

No compromises ...ever

We take our health and safety obligations very seriously. Our record is exemplary, and we aim to keep it that way. All of our activities are rigorously planned and monitored, and all our construction work adheres to relevant legislation and our own demanding, company-driven standards.

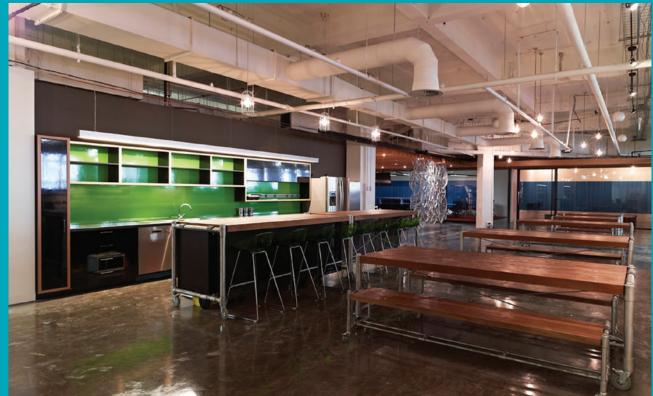
doing it green

Commercial Joinery and the Environment

As a leading provider of joinery manufacture and fit-out services, we recognise that our activities have an impact on the environment. We promote a culture of environmental consideration as integral to the values of our business. For a number of years, Edge Commercial Interiors has audited operations with a view to reducing our carbon footprint. We comply with all current environmental legislation and the wider obligations we have to our planet.

As part of our policy of continual improvement we:

- Openly address the environmental risks associated with the work we carry out
- Seek to reduce the raw materials we use, without compromising on the quality of our product
- Source as many sustainable materials as possible, including those with a measurable recycled content
- Ensure that our wood-based products are sourced with respect for ecological, social and ethical standards
- Train our staff on our environmental policy
- Reduce the environmental impact of our premises by adopting reasonable measures to reduce air, ground, water and noise pollution
- Actively reduce waste







We believe that a company is judged by the quality of its last project. Our record speaks for itself.

















Let's talk about your design on your next project

Edge Commercial Interiors works with our clients to deliver the best in joinery design and cutting edge commercial fit out solutions.

We can provide professional advice on your next project. Contact us today and let's start talking.

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